

#### **Electricity Demand Trends**

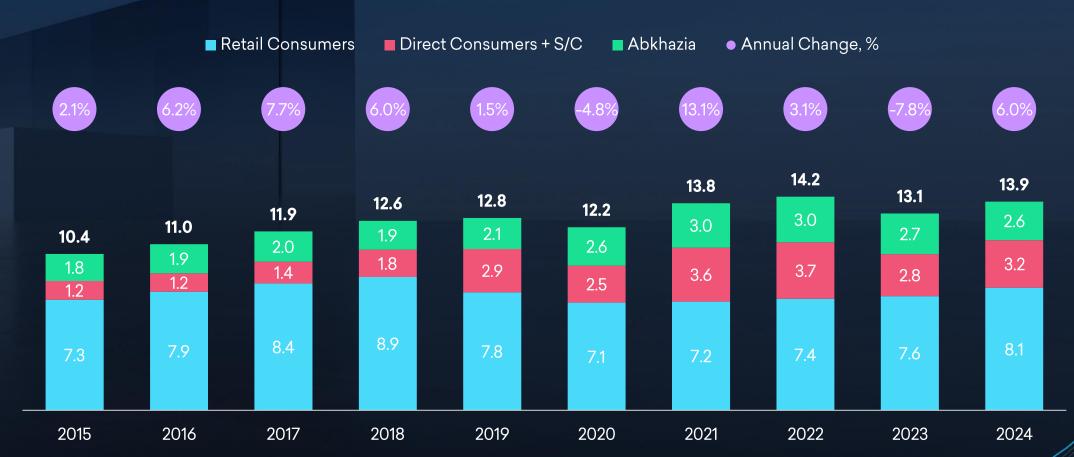
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#### After the one-off halt in electricity demand in 2023, consumption reverted to its upward trend in 2024

#### Electricity consumption by main consumer groups, TWh



Source: GNERC

#### The residential and non-residential segments in the retail segment grew its consumption by 7.5% YoY in 2024

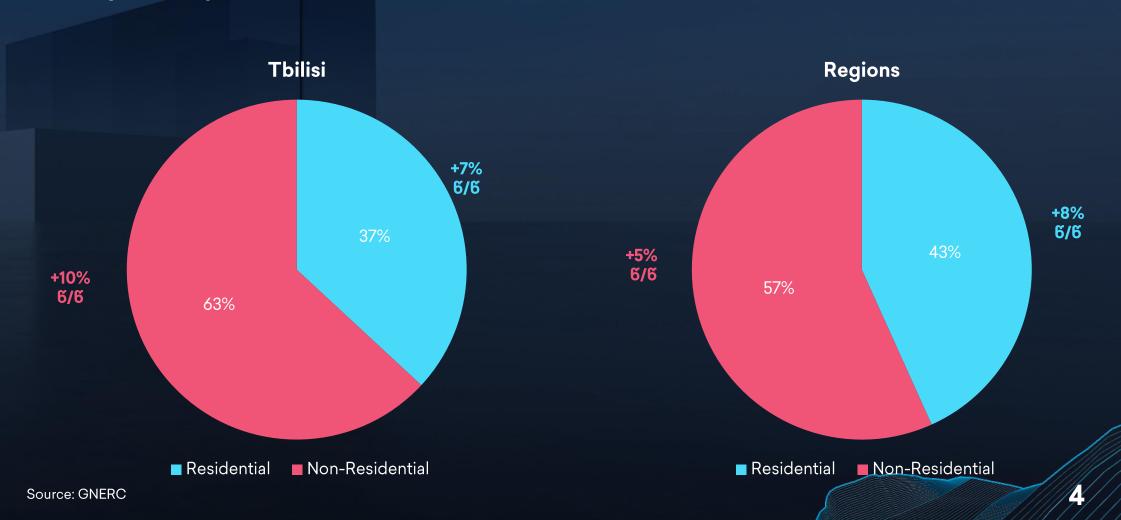
Electricity consumption breakdown in retail consumers, GWh



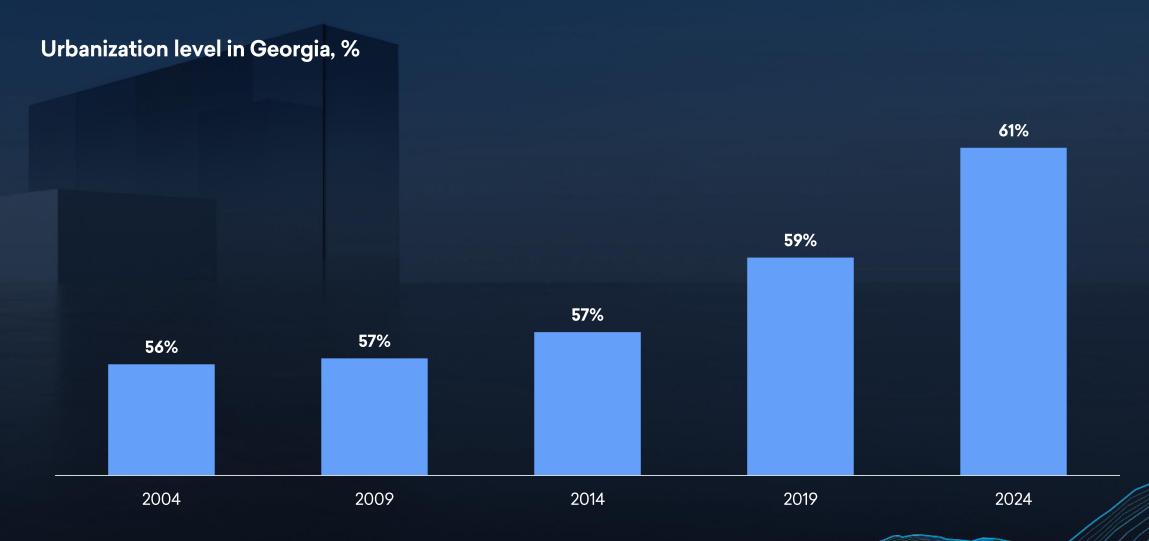
Source: GNERC

#### The growth rates among the segments differed in Tbilisi and the regions, which have reflected in the corresponding shares in 2024

Electricity consumption breakdown in retail consumers, 2024



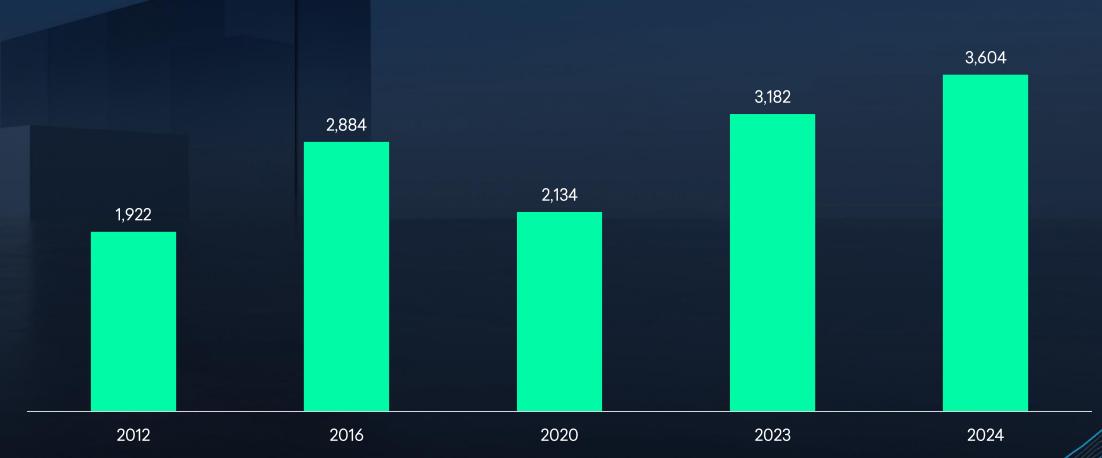
# The growing urbanization level in Georgia is one of the key driving factors for the retail electricity consumption



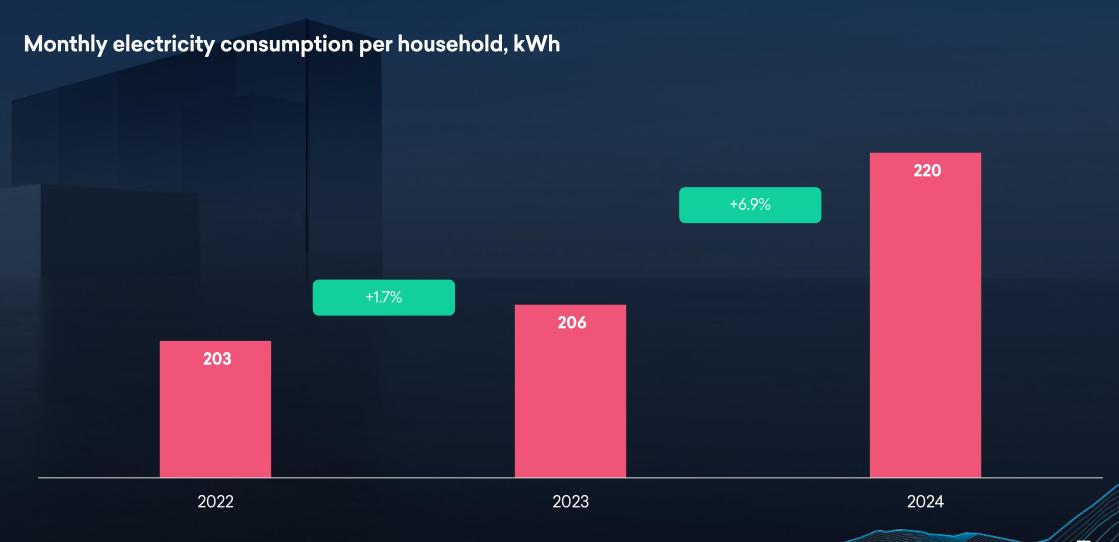
Source: GeoStat

# The growing number of new residential and non-residential buildings in Georgia translates into increased electricity consumption





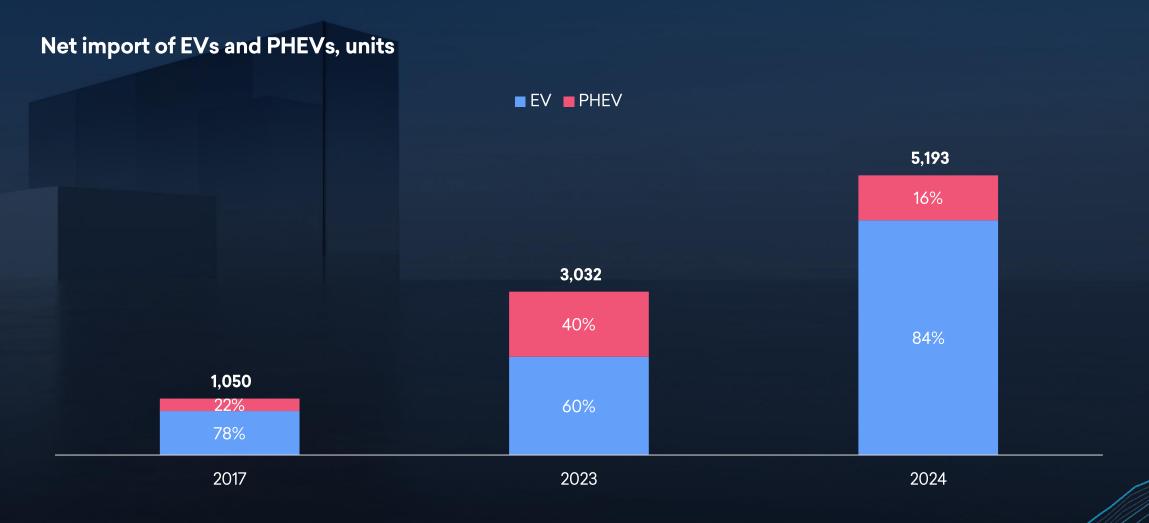
# A rising level electrification can be observed in the Georgian households throughout the past three years



# The rising level of electrification in household goods is most evident in the shifts observed in air conditioner units in Georgia

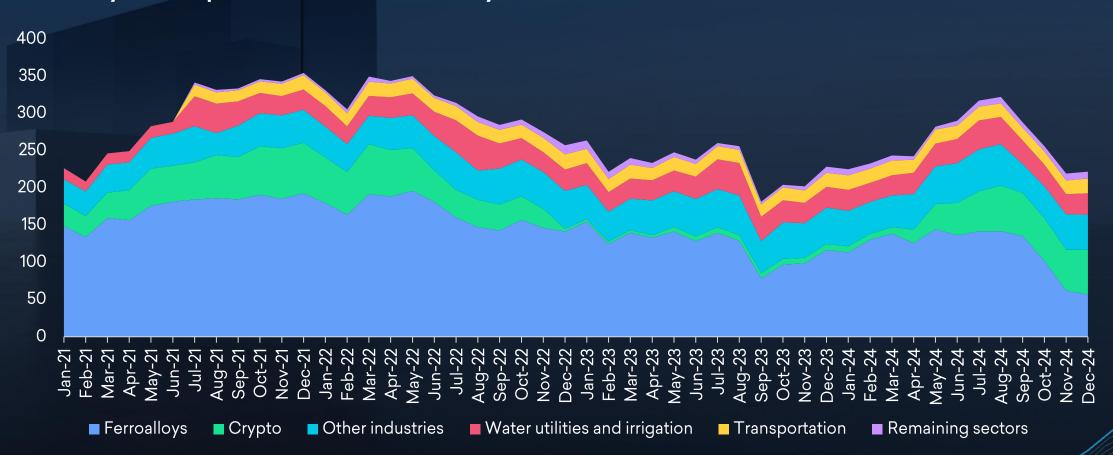


### The rising number of electric vehicles in the Georgian automotive fleet is also a noteworthy indicator when analyzing the electrification of Georgian households



#### The Georgian ferroalloys and crypto industries have been responsible for more than half of consumed electricity by direct consumers throughout the past four years

#### Electricity consumption of direct consumers by industries, GWh



Source: GNERC, TBC Capital

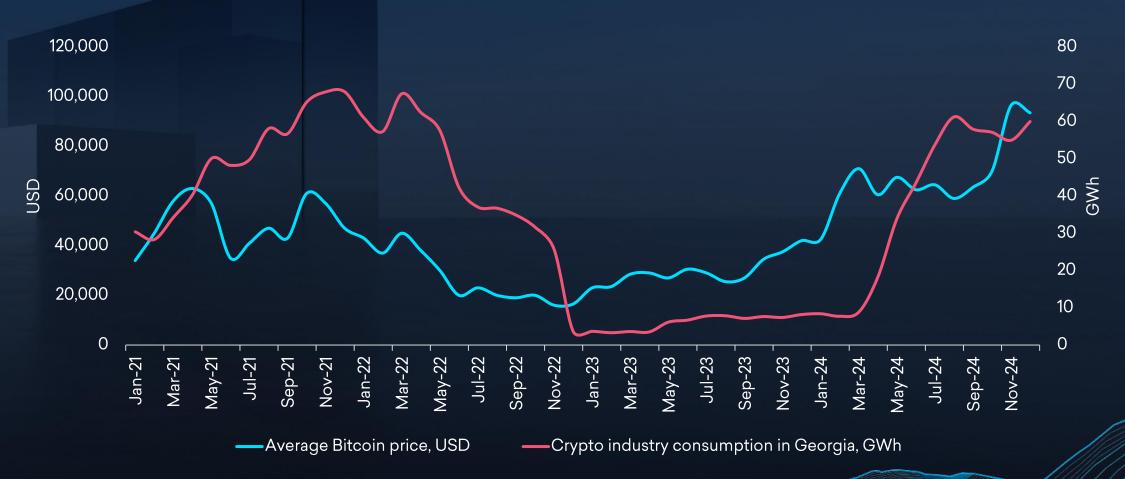
While individual geopolitical events and decisions have a significant toll on the production level of the Georgian ferroalloys industry, global commodity prices also affect the industry

Electricity consumption of the ferroalloy industry and iron ore spot price, GWh, USD



#### A high level of correlation can be observed between the electricity consumption of the Georgian crypto industry and Bitcoin price

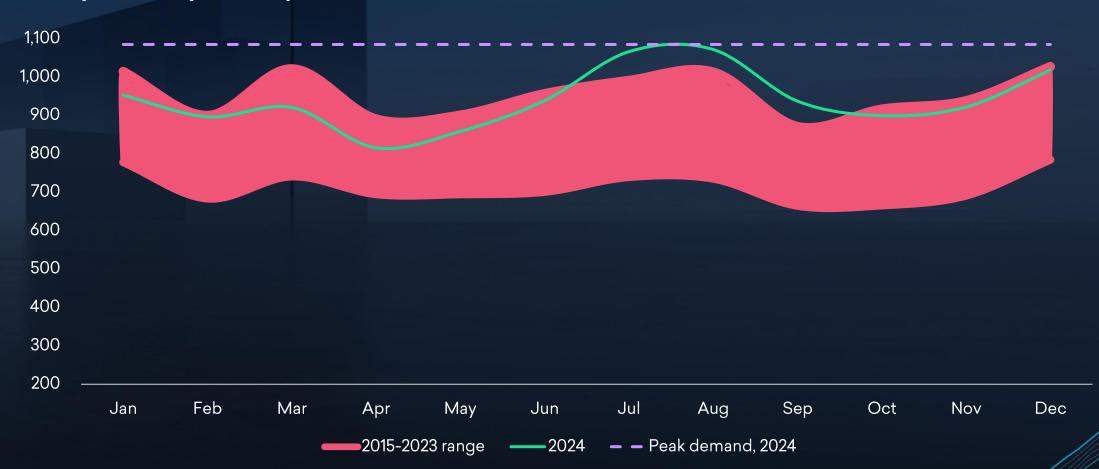
Electricity consumption of the crypto industry in Georgia and Bitcoin price, GWh, USD



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#### The peak demand months have shifted from winter months to summer months in the past years





Source: GNERC, TBC Capital; \*Excluding Abkhazia

#### In 2024, more than a quarter of domestic electricity consumption was met with imported energy sources

Decomposition of meeting the domestic electricity needs, 2024, TWh



Source: GNERC, TBC Capital

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